



# Neta Scientific®

LAB SUPPLIES AND SOLUTIONS



Annual Shareholder Report:  
Executive Board Meeting  
January 6, 2020

## Executive Business Team

Garnetta Sanders, CEO

Winfred J. Sanders President

Branetta Toatley, Vice President Fulfilment

Eric Toatley, Vice President Operations

## Summary Reports:

Neta Scientific overall growth for 2019 was approximately 14.5% with our Service Business accounting for about one third of our growth and revenue while the Distribution approximately 8.0%. With regards to New Employees (new add and/or replacement employees): Our projections are as follows: (1) Marketing & Sales two persons, (2) Operations one IT programmer and (3) Fulfilment four persons.

We are finalizing our sales forecast, marketing and sales plans for 2020. The VP of Marketing and Sales Dragan Karajovic is working with customers and suppliers to finalize our 2020 contracts and pricing agreements. Eric Toatley is updating 2020 catalog prices in our customer's catalog market place and e-portals. Service operations (LEAP) team is working to automate and expand of our services with new customers.

Our total number of employees as of January is projected to be 48 full time and part-time employees. In 2020 marketing and sales are projected to add three people; Fulfilment a Customer Service Manager and three (3) additional persons for Warehouse and Customer Service; and Operation 1-2 people for IT.

Roles and responsibilities have been outlined for 2020 below:

Dragan Karajovic - Sales, Marketing, LEAPS and PPE business Development

Branetta Toatley - Warehousing, AP, AR, Fulfillment, Order Management

Eric Toatley - Finance, Contract Review, IT, Catalog and Data Management.

Our final 2019 P&L financials will be presented by Eric Toatley & Withum, Smith and Brown Firm end of January 2020 meeting.

Respectfully Submitted

*Winfred J. Sanders*

Winfred J. Sanders, PhD.